

Message Text

PAGE 01 NATO 02828 201902Z

46

ACTION EUR-12

INFO OCT-01 ISO-00 OC-05 CCO-00 EB-07 CIAE-00 PM-03 INR-07

L-02 ACDA-05 NSAE-00 PA-01 PRS-01 SP-02 USIA-06

TRSE-00 SAJ-01 EURE-00 OTPE-00 /053 W

----- 109225

P R 201816Z MAY 75

FM USMISSION NATO

TO SECSTATE WASHDC PRIORITY 1931

SECDEF WASHDC PRIORITY

INFO USDOC WASHDC

JCS /J6 WASHDC

DCA WASHDC

TRI-TAC FT MONMOUTH NJ

C O N F I D E N T I A L USNATO 2828

E.O. 11652: GDS

TAGS:ETEL, MARR, NATO

SUBJECT: SWITCH SIZING REQUIREMENT FOR NATO INITIAL VOICE SWITCHED
NETWORK (IVSN)

NICSMA/HB(75)60

SUMMARY: GERMAN REP TO P&P COMMITTEE ON MAY 15 WITHHELD CONFIRMATION
ON RELEASE OF FUNDS FOR IVSN, CHALLENGING MINIMUM SIZE REQUIREMENT
(250-LINE CAPABILITY) AS PENALIZING SOME BIDDERS (SIEMENS). NICSMA
HAS CALLED A MEETING FOR MAY 27 TO DISCUSS PROBLEM.
END SUMMARY.

1. AT MAY 15, 1975 MEETING OF INFRASTRUCTURE P&P COMMITTEE, GERMAN
REP WITHHELD CONFIRMATION ON RELEASE OF FUNDS FOR IVSN ACCESS SWITCH
PROCUREMENT, CHALLENGING MINIMUM SIZE REQUIREMENT IN PARA 1.2, BOOK 3

,
OF INVITATION FOR BID (IFB). GERMAN ARGUMENT IS THAT MINIMUM SIZE
FOR SIEMENS SWITCH PROCESSOR ACCOMMODATES 128 LINES, WHICH SHOULD BE
ADEQUATE FOR SMALL SWITCHES IN IVSN, AND REQUIREMENT FOR MINIMUM
OF 250 LINES IMPOSES UNFAIR PRICE PENALTY. AT P&P COMMITTEE
CONFIDENTIAL

PAGE 02 NATO 02828 201902Z

MEETING, NICSMA REP MADE WEAK DEFENSE OF PRESENT REQUIREMENT, SO
COMMITTEE INVITED NICSMA TO COME BACK ON MAY 29 WITH MORE INFORMATION.

2. PREPARING TO RESPOND TO P&P COMMITTEE, NICSMA HAS CALLED A MEETING FOR MAY 27 TO DISCUSS THE PROBLEM. NICSMA/HB(75)60, QUOTED BELOW, SETS FRAME WORK FOR DISCUSSION.

BEGIN QUOTE:

SUBJECT: SWITCH SIZING REQUIREMENT FOR IVSN IFB

THE INFRASTRCTURE P&P COMMITTEE AT ITS MEETING ON THURSDAY, 15TH MAY, INTER ALIA:-

(A) "NOTED THAT GERMANY HAS NOT YET IN A POSITION TO GIVE HER CONFIRMATION (TO THE FUND AUTHORIZATION FOR THE IVSN PROJECT AS CONTAINED IN DOCUMENT AC)4(P)DS/1026) AS, IN HER OPINION, THE MINIMUM CAPABILITY OF THE SWITCHES IN THE IFB REQUIRED FURTHER DEFINITION";

(B) "INVITED NICSMA TO FURTHER DISCUSS THE POINT RAISED BY GERMANY WITH INTERESTED DELEGATIONS, SHAPE, SACLANC AND THE INTERNATIONAL STAFF AS SOON AS POSSIBLE-WITH A VIEW TO REACHING AN AGREEMENT ON THIS ONLY OUTSTANDING POINT AND TO REPORT BACK TO THE COMMITTEE";

(C) "TO AGREE TO CONTINUE DISCUSSION OF THIS MATTER AT THEIR MEETING ON 29TH MAY, 1975."

2. YOUR AE ACCORDINGLY INVITED TO ATTEND A MEETING ON THIS SUBJECT TO BE HELD AT NICSMA ON 27TH MAY, 1975 COMMENCING AT 1000 HOURS. REPRESENTATIVES FROM THOSE DELEGATIONS WHO ARE NOT SPONSORING PRIME CONTRACTORS ARE ALSO INVITED TO ATTEND IF THEY SO WISH.

3. NICSMA CONSIDERS THAT DISCUSSION ON THIS MATTER SHOULD BE DESIGNED TO REACH AGREEMENT ON ONE OF THE FOLLOWING THREE METHODS OF APPROACH:-

(A) TO LEAVE THE RELEVANT TEXT OF THE IFB (PARAGRAPH 1.2 OF CONFIDENTIAL

PAGE 03 NATO 02828 201902Z

BOOK 3) AS IT IS NOW CAST;

(B) TO SET NO LOWER LIMIT ON THE REQUIRED MINIMUM CAPABILITY OF THE SWITCH AND TO INVITE MANUFACTURERS TO PROPOSE A SOLUTION DESIGNED SPECIFICALLY TO MEET THE INDIVIDUAL LOCATION REQUIREMENTS AS SET OUT IN THE IFB (BOOK 3, ANNEXURE 1);

(C) TO CONTINUE WITH THE PRESENT REQUIREMENT FOR A MINIMUM SWITCH CAPABILITY, BUT TO SET THIS MINIMUM AT, SAY 200 AS AGAINST THE MINIMUM CAPABILITY OF 250 NOW INCLUDED IN THE IFB.

4. THOSE ATTENDING THE DISCUSSION ARE INVITED TO CAREFULLY STUDY BEFOREHAND THE FOLLOWING SECTIONS OF THE IVSN IFB AS ISSUED

UNDER REFERENCE NICSMA/HB(75) 36 DATED 20TH MARCH, 1975;

-PARAGRAPHS 1.1 AND 1.2 OF BOOK 3; ALSO APPENDIX 1 THERETO;

-PARAGRAPHS 5.5.3.21 AND 5.3.3.22 OF BOOK 1

3. IF NICSMA MEETING ON MAY 27 LEADS TO CONCLUSION THAT IFB
REQUIRES CHANGE, MISSIN WILL REPORT OUTCOME AND REQUEST GUIDANCE
BEFORE AGREEING.

4. FYI: MISSION INFORMALLY ADVISED LOCAL REPS OF KNOWN US
BIDDERS (GTE-SYLVANIA, NORTH, AND COLLINS) OF FORTHCOMING MEET-
ING, SOLICITING INPUT FOR POSSIBLE USE BY US REPS TO NICSMA
MEETING. END FYI.

BRUCE

CONFIDENTIAL

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 18 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NATO02828
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: 11652 GDS
Errors: n/a
Film Number: n/a
From: NATO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750599/abbrzkcs.tel
Line Count: 125
Locator: TEXT ON-LINE
Office: n/a
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 01 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 MAY 2003 by ShawDG>; APPROVED <25 SEP 2003 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SWITCH SIZING REQUIREMENT FOR NATO INITIAL VOICE SWITCHED NETWORK (IVSN)
TAGS: ETEL, MARR, NATO
To: STATE
SECDEF INFO USDOC
JCS J6
DCA
TRI-TAC FT MONMOUTH NJ
Type: TE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006